

Subsea Tieback Forum

Subsea trends, challenges, and technology requirements

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Forward Looking Disclaimer

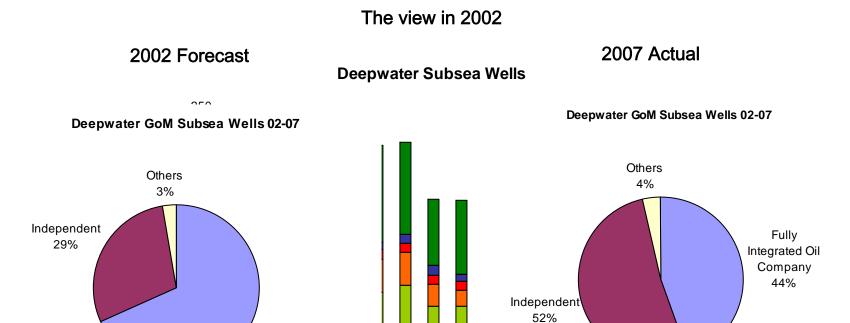
energy data analysts

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An Aside

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2008

·stream

2010

Fully Integrated Oil

Company

68%

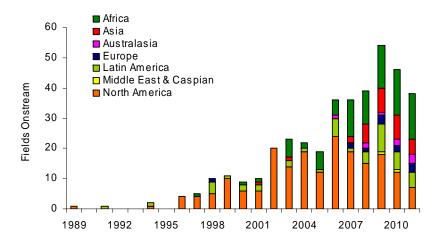


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Conclusions & Observations

Deep & Ultra Deepwater



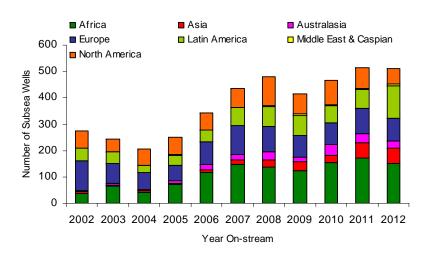
- Deepwater has evolved from the technological frontier to being strategically important
- Golden Triangle through to 2006
 - North America (126), Africa (22), Latin America (21)
- Key driver of growth in offshore activity
- Activity in Africa and Asia will provide the primary impetus for the forecast growth.
 - Nos of fields compared to shallow is low
 - The scale of reserves and production of deepwater is outstanding
- 37% located in North America
- 32% Brazil
- 27% Africa



Under Explored Areas Remain

- There are still a number of areas of high-prospectivity that are considerably under explored and have potential for upside
- These areas include some significant locations, including;
 - Arctic
 - Deep & ultra-deepwater Gulf of Guinea
 - Ultra-deepwater Gulf of Mexico
 - Deepwater South China Sea
 - Indian Ocean Margins
- A clear trend towards deeper waters and more remote locations

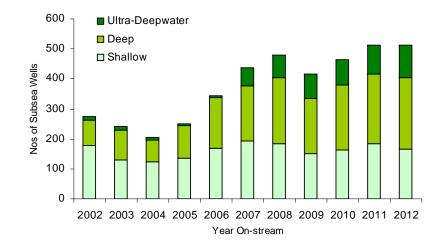
Global Subsea Market



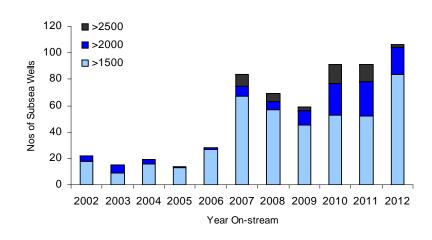
- In terms of the forecast:
 - Subsea wells are expected to push 500 brought on-stream per year by 2011
- Major deepwater developments drive the growth
 - Floating Production in West Africa, Brazil, GoM, Asia Pacific
- Expanding geographical coverage
 - To date subsea production facilities are used in 47 countries worldwide
 - These will be joined by a further 12 through this forecast period
- Within mature basins subsea plays an important role
 - New production to existing fields
 - Reservoir boosting through injection

Global Subsea Market – Water Depth

- Water depths are increasing
 - An Increase from 55% in 2007 to 67% in 2012 of wells are expected to be completed in >500m
 - Maximum completions are expected at approx 3000m



- Ultra-deepwater frontier
 - Nos of wells is expected to grow from approx 20 in 2002 to over 100 in 2012
 - Lower Tertiary Trend
 - North Africa
 - Brazil





- Technical challenges increasing
 - HPHT
 - Flow assurance
 - Transportation
- Subsea is critical to deliver offshore future production growth – worldwide
- Increased use of "new" technologies:
 - Subsea Separation
 - Boosting
 - HIPPS



Observations & Conclusions

- Despite anticipated strong level of new development activity there are potential issues to be overcome if current feel good factor to be maintained
- The supply chain to the offshore sector is operating very close to or at full capacity
- Subsequent supply constraints creating significant cost inflation limited fabrication, manpower, equipment and material availability
- This has seen major reassessment of project specifications and schedules
- Deepwater projects either brought on-stream over the past five years or due on-stream imminently shows a clear majority have experienced some form of delay to their initial forecast on-stream date
 - High profile deepwater projects, such as Agbami, Akpo, Atlantis, Bonga, Erha and Thunder Horse, catch the eye this trend has by no means been limited to deepwater areas
- The need to order critical equipment early has become paramount
- Oil companies face the need to keep discovery to production time as low as possible
 - Developing long term relationships
 - Frame Agreement, Long term charters...
 - Considering the implication of their risk strategy
 - Contractors do not have the capacity to tender for every job
 - Operators can not simply select from a range of contractors on a low cost basis
 - Looking at longer term picture interested in the 15-20 year contracting environment



Thank You

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