

## Transaction Services

Infield Systems' Transaction Services unit is a leading offshore oil and gas advisor to the global financial community. Building upon Infield Systems' years of research and experience, the Transaction Services team advises public and private institutional investors through M&A, asset finance, debt and IPO transactions. Areas of specialisation span offshore oil and gas production infrastructure, marine and rig assets, engineering and fabrication capabilities.

### Key product areas include:

- Pre IPO due diligence
- Debt financing analysis
- Distressed asset purchases
- Buy or sell side market due diligence
- Debt & asset finance
- Opportunity identification
- Access to finance

### Pre IPO Due Diligence

The Transaction Services team's Pre IPO services include market and company forecasts for underwriters or financial institutions interested in purchasing a stake pre-IPO. These services include macroeconomic and macro-market assessments and appraisal of the pre IPO company.

### Debt Financing Analysis

Transaction Services provides independent market intelligence to supplement internal corporate and banking documentation. The team's services include a macro level analysis and a comprehensive bottom up forecast related to the subject. This analysis can include a full competitive overview of the subject as well as performance indicators for the overall sector.

### Distressed Asset Purchases

Transaction Services provide definitive analysis on the future viability of the asset post restructuring and investigate how entities in the overall sector will fare in the future as well as providing competitive positioning analysis and macro market indicators. The analysis can include an independent assessment on the quality of assets, management and how to extract the maximum value with regards to future contracts and projects going forward.

### Buy or Sell Side Market Due Diligence

Leveraging Infield Systems' databases, market models and experience in the marketplace, the Transaction Services team have provided full due diligence reports to both sides of a potential transaction. The team's analysis is based upon an independent assessment of the market prospects for the target, including relevant trends, asset specific analysis and global macro overviews. The forecasts can be supplemented by management presentations and continued support throughout the investment process.

### Debt & Asset Finance

Infield's Transaction Services, utilising proprietary in-house databases of asset capabilities in addition to knowledge of the mechanics of core markets and emergent technologies, assesses the proposed asset in terms of its capabilities within the market place. The team also identifies whether the asset is able to fill any capability voids, regionally and / or globally.

### Opportunity Identification

From time to time, through daily business undertakings, Infield Systems come across specific investment opportunities within the offshore oil and gas and associated marine sectors. Transaction Services present these opportunities (where permitted) to clients to pursue with the team acting as independent advisors.

### Access to Finance

Infield Systems, through dealings with private and public equity firms, banks and venture capitalists, can introduce companies in need of finance to those institutions most suitable and willing to invest. Historically this has been focussed on companies requiring asset finance, equity purchases and debt transactions.

For further information please contact:

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